

A fantastic opportunity to join an international, progressive company with offices in London, New York, China and Dubai, with excellent salary, commission, year end bonus and MPF.

Location -

HONG KONG & CHINA.

Company background -

Redd Retail Group is a leading international design and display company specialising in the watch, jewellery and accessories categories. With over 20 years in the industry and uniquely positioned to understand the competitive opportunities and new dynamics for global retail presentations, Redd is dedicated to creating branded displays, shop-in-shop interiors, exhibition spaces and display accessories that engage and motivate consumers at retail.

Job responsibilities -

We are looking for a unique and talented individual to join our Asia team, with natural sales ability and raw talent, with the ability to work in a high pressure, exciting industry, you will have the responsibility of building new customer relationships and maintaining existing customers that work with Redd.

With full support and marketing materials from Redd, you will seek new sales opportunities with major watch and jewellery brands. Working with the U.K. creative team and production team in China, you will manage customer expectations and work flow with the projects from the design through to production delivery.

Identify and remain up to date on industry trends and potential new business, we are looking for success and require an outstanding, energetic Business Development Sales Executive to build success with.

For the right candidate, there would be a fantastic opportunity to create and shape a great future with innovative and forward thinking for the company.

Skills/Experience required -

- Educated to a bachelor degree or above, preferably studied overseas.
- Excellent communication and interpersonal skills.
- Fluent in English and Mandarin with good command of written communication.
- Proficient in Microsoft Excel, Outlook, Word and Photoshop.
- To have a very determined, competitive and success driven personality.
- Be proactive and results driven, working as a team player and can also work on own initiative.
- Act as point of contact for customers and the company.

- Relevant experience in the industry of retail display / exhibition / shop fitting / POP.
- Stationed Redd Retail China - Dongguan.

Join the team -

To be considered for this excellent opportunity as a Business Development Sales Executive and to join a world class international company, please apply via email and send your CV to us.